



RUSSELL A. FARROW LIMITED

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Media Release

For immediate release:

Monday April 4th, 2011

Canada's Largest Independent Customs Broker Celebrates 100th Anniversary

Windsor, ON – April 4, 2011 – Today Russell A. Farrow Limited celebrates 100 years in business.

Founded in 1911 by Russell Alexander Farrow, Russell A. Farrow Limited has grown from a one man operation, clearing freight arriving in Windsor by ferry across the Detroit River, to become the largest independent and privately held customs broker in Canada. Russell A. Farrow Limited ranks in the top 5 of the largest customs brokers-

The grandson of founder Russell Farrow, current Chairman and C.E.O. Richard Farrow spoke of the company's plans for their 100th Anniversary celebrations. "We plan to share this with the three pillars of our success: our employees, our clients and our communities. There will be cake and ice cream and some giveaways for our employees on Monday the 4th." "In the spring, there will be an evening celebration in the form of a River Cruise with dinner and entertainment for our employees at three locations – Windsor/Detroit, Toronto and Edmonton. We'll also be celebrating and thanking our clients and business partners during various planned events throughout the summer."

Richard Farrow, together with his brother John (Vice Chairman), is the third generation of Farrow family owners/managers of the company. The fourth generation, Richard's son Jeff, is also currently involved in the company's business operations.

Previous Farrow family members to lead the company include Huntley Farrow, a former councilor in Riverside and Windsor, Robinson (Rob) Farrow, and Alice M. Farrow, founder Russell Farrow's wife, who served as President from the time of his passing in 1949 until 1966, one of few women leading companies during that era.

The Farrow Group of Companies, operating in Canada and the U.S., provides six different services related to international trade: customs brokerage, consulting, freight forwarding, supply chain management, expedited deliveries, and software development. Along with a Head Office in Windsor, ON, the Farrow Group employs over 600 employees in 26 offices located throughout Canada and the U.S.A.

The Farrow Group processes over 1 million import entries each year, and manages over 1 billion in funds in the form of duties and taxes on behalf of its' clients.

The company has maintained a significant presence in Windsor and Essex County while expanding operations across Canada and along the northern border of the United States. Over the past 10 years, Russell A. Farrow Limited has constructed two new facilities in the Windsor area which support a growing customs brokerage division and supply chain management division: canadaplus.com. Approximately 1/3rd of Farrow employees are located in Windsor and the surrounding area.





In maintaining the company's long-term commitment to community giving, the company is also planning to share their 100 Anniversary celebrations with the communities in which they operate. "We're working on some significant investments to various community organizations, some of which we've worked with in the past, and some new one's as well, and we'll be making some announcements in this regard very soon." Rick Farrow added.

Russell A. Farrow Limited was selected one of Canada's 50 Best Managed Companies for the second consecutive year in 2010, an award sponsored by Deloitte, CIBC Commercial Banking, the National Post, and Queen's University. "We're particularly pleased to win the award and fly the 50 Best flag alongside our 100th Anniversary flag" commented Rick Farrow.

Russell A. Farrow Limited is also currently a finalist for the Windsor-Essex Chamber of Commerce Business Excellence Awards, in the Large Company of the Year category. Winners will be announced during a Gala, April 13th at the WFCU centre.

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About Russell A. Farrow Limited

- The largest independent and privately held customs brokerage firm in Canada,
- Headquartered in Windsor with three local offices – Corporate Headquarters (2001 Huron Church Road), the Windsor Regional Centre (1980 Ambassador Drive) and a warehouse & parcel logistics division (canadaplus.com) at 6220 Westar Drive in LaSalle, ON
- Canadian offices include: Toronto, Montreal, Vancouver, Calgary, Edmonton, Niagara Falls, Fort Erie, Ayr (Cambridge), Sarnia
- U.S. offices include: Chicago, ILL, Buffalo, NY, Romulus (Detroit), MI, Battle Creek, MI, Lewiston, NY, and Port Huron, MI, Blaine, WA.
- Six-hundred (600) employees in twenty-six (26) office & warehouse locations throughout Canada and the U.S.
- Two time winner of the "Toyota Kaizen Excellence Award" for achievements as a key logistics partner
- Winner of the Chamber of Commerce Business Excellence Award for 2002, and a finalist again in 2011
- ISO 9002 certified at the Ayr (Cambridge), ON, Regional Centre
- Community involvement includes a commitment to Habitat for Humanity, the United-Way/Centraide, and amateur sport
- Selected one of Canada's 50 Best Managed Companies in 2009 and Re-Qualified in 2010, as adjudicated by Deloitte, Queen's University, the National Post, and CIBC Commercial Banking. A Southwest Regional finalist for the 50 Best Managed Award in 2007 and 2008
- Sponsor of the Huntley Farrow Memorial Scholarship, which provides up to 10 awards to children and grandchildren of Farrow Group employees for post-secondary education
- www.Farrow.com

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