



Canada Border
Services Agency

Agence des services
frontaliers du Canada

DRAFT

Trade Chain Partner Working Group (TCP WG)

DRAFT – FOR DISCUSSION PURPOSES ONLY

May 25, 2022

Canada

CARM

CBSA Assessment and
Revenue Management

Teleconference Technical Guidelines

- Join the MS Teams information from the invitation
- You will be muted upon joining the meeting, to join the conversation press the unmute button on your MS Teams screen.
- If you are only calling in, please mute your phone by pressing *6 and unmute your phone press *7 to join the discussion. Once you are finished speaking, please mute your phone again by pressing *6.

Agenda

Topic	Speaker	Timing
Technical Rules of Engagement	Kevin Horseman	9:00AM
Opening Remarks	Ted Gallivan	9:00AM – 9:10AM
Opening Remarks	Fred Gaspar / Louise Upton	9:10AM – 9:20AM
Industry Consultation	Kim Campbell	9:20AM – 10:00AM
CARM Project Updates	Mike Leahy	10:00AM - 10:40AM
Break		10:40AM – 10:50AM
Portal Demonstration	Vicky Chau	10:50AM – 11:50AM
Q&A / Conclusion	All / Mike Leahy	11:50AM - 12:00PM



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Opening Remarks

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Industry Consultation

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Key Areas:

R1 – May 25, 2021

- Status update to include uptake numbers, onboarding challenges (i.e. notifications not working), **CCP performance issues (new). Standing request.**

Technical Support – June 23, 2021

- Need a complete and accurate ECCRD. Expectation that industry TCP's are supposed to triage multiple spreadsheets and updates not incorporated into the ECCRD is not acceptable. New – **When will revised ECCRD be made available? New**
- Inaccurate use cases in the ECCRD. Have been identified and need to be corrected.
- We do not consider the clock started for sufficient lead time for implementation with an unfinished ECCRD. CSA importers still need support on ECCRD and policy revisions.
- Review of testing plan. Testing is supposed to start August/September 2021 ***New – Requesting Status Update and now extended?**
- API Limitations (Exchange Rate and Tariff) – When can access, limitation on returns and queries.
- CES and DCT workplans shared with trade well in advance to allow for the appropriate IT resources to be assigned/scheduled. **New**

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Key Areas con't:

Technical Support con't.–

- API Limitations (Exchange Rate and Tariff) – When can access, limitation on returns and queries.
- **State of Deep Cycle Testing. Focus Topic**
 - No completed test scenario and not a TCP issue.
 - Many large-scale issues identified and not resolved.
 - Do not believe CBSA is ready for CES based on Deep Cycle Testing experience.
 - DCT extended again. What is the off ramp? **New and again extended?**
 - **Real live examples from DCT participants. New**

Express Couriers – E Commerce

- **What is the plan? *New**
- **Issues still outstanding – resubmitted again with this month's notes.**
- **Impacts to proposed Bill C-19 change. Need to have casual BN numbers.**

CSA CARM Solution

- **Many open items and new policy proposals (V Types).**

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Key Areas con't:

Operational Workflow

- Walkthrough of real-world scenarios. This has been requested since 2011. Need to prioritize for completion as impacts solutioning and TCP understanding of end state. ***When will more be scheduled?***
- Provide option for carrier/broker to submit line item detail with transmission to eliminate need to provide recap. How is the subset recap submitted? ***Added Feb. 2022***
- Status update for Temporary Imports (registered Trade Shows) – Added Feb. 2022
- ***Type 10 Entries – CARM proposed design is not feasible. Options but still not good. Updated***

Regulatory Package – Outstanding Issue

- Respecting “Cabinet Confidence” need to have visibility and understanding of the main components of these changes including timelines.
- What will be the difference under the Customs Act between a correction and an adjustment? What will be the legislative authority for corrections? How do we appeal if CBSA is making the calculation and we are no longer self-declaring duties and taxes? ***New***
- ***How will timeframes be protected if limit in CARM on how many can be filed at once? New***

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Key Areas con't:

Enterprise Risk & Corporate Security – Added Feb. 2022

- Industry continues to express concerns utilizing AWS platform and not government cloud farm.
- Requesting assurance CBSA can protect data. Acknowledge receipt of updated fact sheet.
- Playbook required outlining how CBSA and Deloitte will manage Enterprise Risk and Corporate Security.
 - Business Continuity/Resumption Processes.
 - What is the business continuity plan?
- **Communication Outreach Strategy**
 - What is the plan to notify TCP/s when there is a breach of information?
- Proposed Changes to CARM CPP Terms and Conditions. **New**
- NDA (Non Disclosure Agreement) for Deloitte and Accenture for CES participants. **New**

Data Matrix/CAD – Still Pending

- CAD (document) not feasible as presented.

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Key Areas con't:

CARM Portal – Added Feb. 2022

- Portal affinity questions are cumbersome and difficult to provide the right response when there is more than one broker or the AR remains unreconciled.
- Why is there another level of authorization required outside of the GAA between the broker and importer to work with CBSA to establish the CARM client portal?
- ***Playbook required for CARM portal***; portal screenshots and associated detail with how to use those screens. Illustrating cancelled CAD's, BCN changes etc.,
- Delegation of authority—concerns over the way the delegation is granted and cannot be segmented i.e. importer chooses to only provide customs broker authority to submit a CAD.

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Key Areas con't:

CARM Communication Plan

- Would like to see the current plan; specifically, what has been completed and what is planned for future, with proposed roll-out dates. TCP's have been providing suggestions for many years and do not see a strategy in place.

CBSA Coordination – Ongoing Challenge

- Need to ensure not overlapping of meetings with other CBSA meetings and events.
- Can we establish a reasonable advance notice criteria? **New**
- Need to ensure not competing large scale projects at the same time.

Additional Items Raised by TCP Members

Trade Chain Partners - State of Readiness Industry TCP's – May 25, 2022

Work In Progress:

- Rulings module visibility issue. Brokers/consultants losing access/visibility to original submissions and subsequent decisions of CBSA. **Work In Progress**
- RPP (Release Prior to Payment Privilege).
- Client Experience Simulation.
- Data Matrix/CAD – Still Pending –Now waiting for CBSA. Need comprehensive review of data elements.
 - CAD not feasible as presented.
 - WCO data elements – level set understanding.
- Payment process.



Canada Border
Services Agency

Agence des services
frontaliers du Canada

CARM Project Updates

Canada

CARM | CBSA Assessment and
Revenue Management

DRAFT

CARM Project Updates

- R2 Timing
- Program Authorities (Legislation and Regulations)
- eCommerce
- IOR
- CSA/CLVS
- Deep Cycle Testing (DCT)
- CARM Experience Simulation (CES)
- Customs Bonded Warehouse (CBW) Customs Notice

Working Group Planning

Working Group	Forward Plan
Trade Chain Partner Working Group	• Continue monthly meeting cadence • Hold Ad Hoc meetings on specific topics as needed • Focus on addressing TCP challenges • Incorporate additional CARM solution demos • Consider in person meetings
Technical Working Group	• Continue regular meeting cadence • Focus on responding to questions and key topics raised by industry participants
CSA Working Group	• Increase frequency of meetings
CLVS Working Group	• Schedule next meeting to address key outstanding questions • Plan for multiple meetings to work through questions/concerns
Others needed?	



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Break

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Portal Demonstration

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Q&A Period/Roundtable

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Conclusion

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT

Thank You!

For more information:

- Visit the [CARM section of the CBSA website](#)
- Visit the [CARM Client Portal](#)
- Visit the [CARM Google Drive](#) for resources
- Join the [CARM LinkedIn Group](#) for the latest news
- Questions? Email: CBSA.CARM_Engagement-Engagement_de_la_GCRA.ASFC@cbsa-asfc.gc.ca
- Join the email distribution list by emailing CBSA.CARM_Engagement-Engagement_de_la_GCRA.ASFC@cbsa-asfc.gc.ca



Canada Border
Services Agency

Agence des services
frontaliers du Canada

Appendix

Canada

CARM

CBSA Assessment and
Revenue Management

DRAFT



Canada Border
Services Agency

Agence des services
frontaliers du Canada

TCP Portal Onboarding Update

Canada

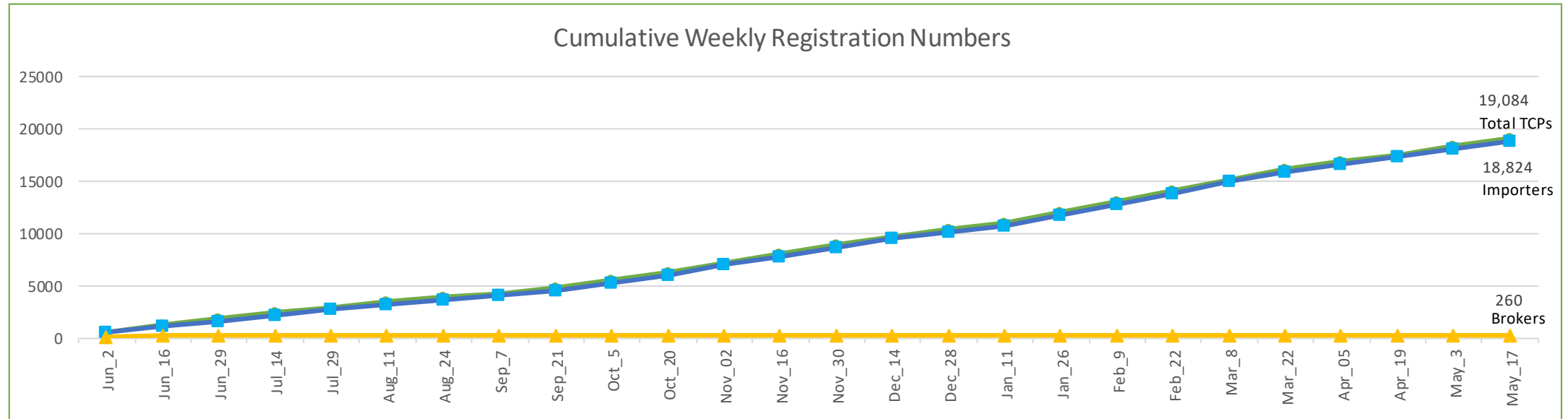
CARM

CBSA Assessment and
Revenue Management

DRAFT

Trade Chain Partner Portal Onboarding Status

Registration slowed, potentially due to the delayed Release 2 timeline official announcement



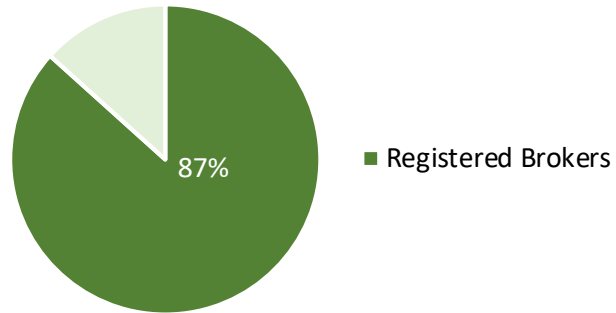
Registration Numbers								
		Last 2 weeks (May 4th to May 17)	Prior 2 weeks (April 20th to May 3rd)	Month over Month				YTD
				February	March	April	May	
All TCPs		741	805	2210	2180	1420	946	19084
Brokers	All Brokers	0	0	2	1	1	0	260
	Top 30 Brokers (value)	N/A	N/A	N/A	N/A	N/A	N/A	30
Importers	All Importers	741	805	2208	2179	1419	946	18824
	Top 3000 Importers (value)	30	97	104	98	69	36	1531
	Top 3000 Importers (volume)	35	22	106	93	58	39	1537
	CSA Importers	3	0	0	0	0	3	79

Notes: Year-to-date registration total include registrations beginning from May 25th.

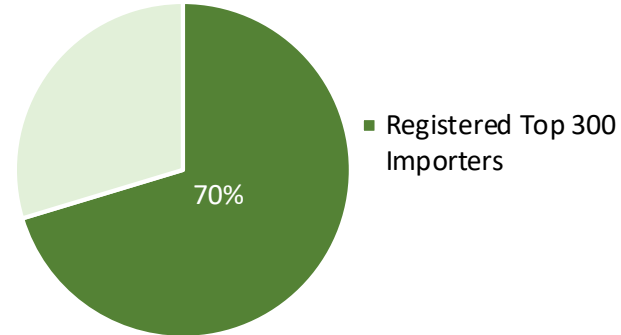
Updated May 18th, 2022

Trade Chain Partner Portal Onboarding Status

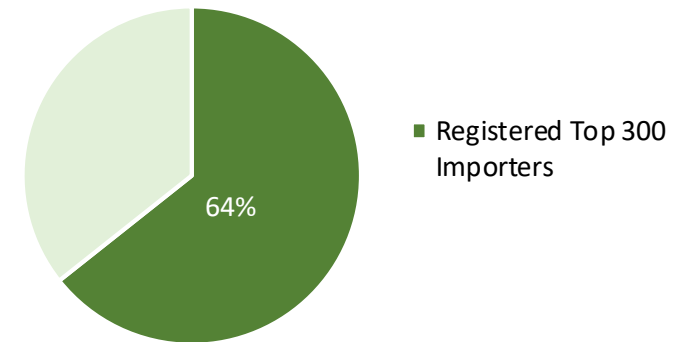
Total Broker Registration



Top 300 Importers (by volume)



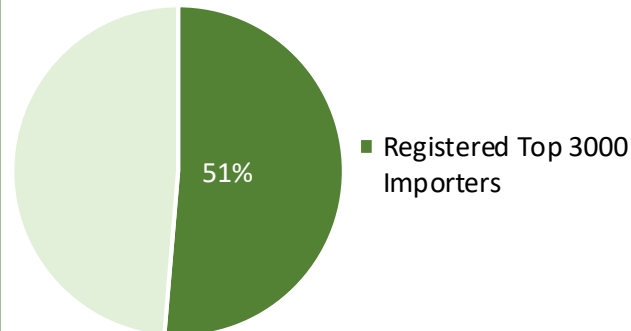
Top 300 Importers (by value)



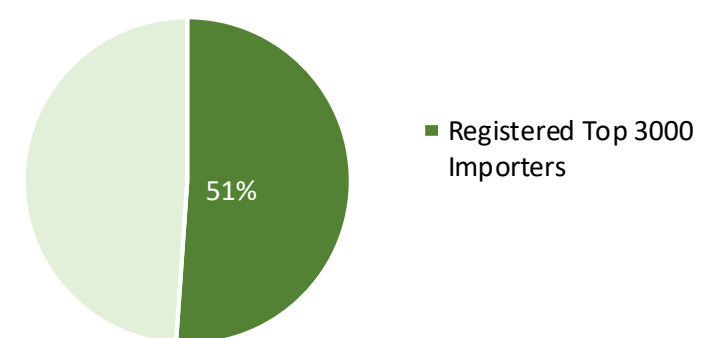
Highlights

- Affinity questions are being updated to facilitate the registration process for TCPs while maintaining security.
- Preparations are underway to reach new stakeholder groups, as soon as modified affinity questions are live.

Top 3000 Importers (by volume)



Top 3000 Importers (by value)



Updated May 18th, 2022

Key Notes and Assumptions:

- Top 30 Brokers (by value) make up > 80% of Total Broker Accounts Receivable (A/R) Value. Top 3000 Importers (value) make up > 80% of Total Importer A/R.
- Top 30 Brokers make up > 80% of Total Broker Volume and Top 3000 Importers make up 79% of Total Importer Volume.